

Sheila Earll
Sales Director, Detroit Branch
Information Builders, Inc.

Sheila Earll has held the position of Director of Sales for Information Builders Detroit Branch since 2002. Information Builders' award-winning combination of business intelligence and enterprise integration software has been providing innovative solutions for the past 30 years. Customers include most of the Fortune 100 and U.S. federal government agencies. Headquartered in New York City with 90 offices worldwide, the company employs 1,450 people and has more than 350 business partners.

Sheila joined Information Builders in 1986 as a Systems Engineer. Since that time she has held a number of customer facing and corporate management positions including Sales Rep, Branch Manager, Regional Director and Director of Channels prior to being named Sales Director in Detroit. She started her career as a Systems Analyst at McDonnell Douglas' Houston Texas location prior to joining Information Builders.

Sheila is a Detroit area native who grew up on in Romeo and currently resides in Oakland Township. She lived in Houston for five years while pursuing her Management Information Systems degree from the University of Houston. She returned to Michigan in 1986 and has remained here since that time.